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EMBASSY OF THE  
UNITED STATES OF AMERICA  
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MEMORANDUM

TO: See distribution below

FROM: ECON - James A. Larocca

SUBJECT: Staffdel Ratliff

August 24, 1989

CREF

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1. James O. Ratliff, Chief of Staff to Senator Alan K. Simpson, is leading an eleven-member staffdel to Beijing, Xian, Shanghai, Guangzhou, Hainan, and Hong Kong August 27 to September 8. Embassy Control Officer for the visit is Economic Officer Lauren Moriarty, office telephone 532-3831 ext. 431, home telephone 532-4951. The delegation includes eight staffers and three members of a Shanghai-based organization called the Far East Studies Institute. (See para 7 below for a tentative delegation list.) The staffdel's interests are broadly economic and political. See para 8 below for specific action items.

2. The Chinese People's Institute for Foreign Affairs (CPIFA) is the staffdel's sponsoring Chinese organization. Richard Quick, President and CEO of HVP International Ltd., Director of the Far East Studies Institute, and formerly an aide to Senator Hugh Scott, is working with CPIFA to handle the staffdel's arrangements and schedule. CPIFA is making the staffdel's appointments and is paying for and arranging in-country travel and transportation, hotels, meals, interpreter services, airport meetings and greetings, etc. CPIFA's Vice President Xiao Da, formerly at the Chinese Consulate in Houston, will accompany the group to their meetings. Please note that the staffdel has provided no fund citation and that Mr. Quick mentioned that expenses not covered by CPIFA will be coming out of the delegation members' pockets.

3. The tentative schedule calls for the staffdel to be in:

Beijing	August 27-30
Xian	August 30-September 1
Shanghai	September 1-3
Guangzhou	September 3-5
Hainan	September 5-7,

and then fly back through Guangzhou on September 7 and Hong Kong on September 8.

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4. In Beijing, the DCM will be chairing a political/economic briefing for the delegation on Monday, August 29 at 8:00-9:00 a.m. in the first floor conference room of San Ban. The Ambassador will join the group for the last part of that briefing. The Ambassador has offered to host cocktails for the staffdel at his residence on Tuesday, August 29 at 5:00 p.m. Mr. Quick has expressed interest on behalf of the staffdel in attending FCS's evening cocktail hour for American businessmen on Tuesday evening from 5:30-6:30 p.m.

5. The rest of the Beijing schedule is still very tentative. According to Mr. Quick, the group arrives in Beijing late Saturday evening, August 27. CPIFA will meet and greet them at the airport, and is arranging pre-check-in at the Beijing-Toronto Hotel. Mr. Ratliff will meet with CPIFA early Sunday morning, August 28, to finalize the schedule. Sunday afternoon the staffdel will go sightseeing and shopping in the Beijing area. Monday, August 28, will begin with the briefing at the Embassy. Following that, the staffdel will visit the Great Wall and Ming Tombs. On Tuesday, August 29, at 7:30 a.m., the staffdel will have breakfast with MFA Vice Minister Zhu Qizhen. Afterwards, they will meet with Lin Zepu at MOFERT. The staffdel has asked for meetings with the head of CITIC, the Bureau of Drug Administration, the President of the State Energy Corporation, and other mostly working-level officials. They expressly told CPIFA that they do not want to meet with leaders at the national level because of the press coverage that would attract.

6. Press: The staffdel would like as little press exposure as possible. They have asked us to prepare a press statement to be used on an if asked basis confirming that there is a staffdel in town from August 27 to September 8. They have asked that Mr. Ratliff be allowed to clear that statement after arrival before it is used.

7. ACTION REQUESTS:

P&C: Please prepare draft press release along lines cited in para 6 above, and clear with Control Officer and others, as appropriate.

PER: Please prepare for pick-up on Friday, August 25 at 4:00 p.m. eleven welcome kits to be placed in the staffdel's hotel rooms on arrival.

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ADMIN: Please coordinate with Control Officer to provide coffee, tea, and doughnuts for the briefing on Monday, August 28.

POL: Please provide briefer for the Monday, August 28, 8:00 a.m. meeting in the first floor conference room.

ECON: Please provide briefer for the Monday, August 28, 8:00 a.m. meeting in the first floor conference room.

RSO: The staffdel is familiar with our revised travel advisory. Please stand-by to provide additional security information to Mr. Ratliff on Sunday or to the group on Monday, if requested. The staffdel expects to be carrying no classified documents.

#### 8. Delegation Members:

##### Hill Staffers:

Anne Caldwell (Sen. Shelby)  
Jorge Lambrinos (Rep. Roybal)  
Ruby Moy (Rep. Horton)  
Miklos Radvany (Rep. Cox)  
Rob Wallace (Sen. Wallop)

Robert McArthur, Republican Conference  
Raphael Perl, Congressional Research Service

##### Far East Studies Institute:

Richard Quick, Director (also President and  
CEO of HVP International Ltd. and formerly  
an aide to Sen. Hugh Scott)  
Janet McElligott  
Marsha Lefkovits

Drafted: ECON:LMoriarty

Distribution: DCM, POL, POLR, ECON, ADMIN, PER, RSO, P&C, FAS,  
FCS, DAO, CONS

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